DENTRIX

EXPAND YOUR PRACTICE'S BUSINESS

Topics covered in the Expandability Series can
help improve every aspect of your practice.

HENRY SCHEIN ONE

EXPAND YOUR PRACTICE'S BUSINESS

Dentrix delivers robust business management reports and tools to help you be more productive and profitable

Use data to unlock the productivity and efficiency of your practice. Knowing the numbers of your business will help you succeed. As you invest time to understand the key performance indicators (KPIs) you need to track, analyze and take action on, you can reveal the financial health of your practice and achieve optimal outcomes.

While some practice management software solutions provide a basic look into your practice's numbers, Dentrix by Henry Schein One delivers business management reports and tools to help you improve your practice's productivity and profitability. Plus, Dentrix has a Profitability Coaching service delivered by experts who provide comprehensive, simple-to-use solutions, support and training to help you achieve your specific goals.

> Henry Schein One has more than 20 years of experience tracking and analyzing KPIs to better understand the effect they have on the profitability of a dental practice

IMPROVE YOUR PRACTICE KPIs

Dentrix has a variety of tools to help improve KPIs, including

- Dentrix Collections Manager
- Provider A/R Totals Report
- Insurance Aging Report
- Audit Trail Report
- The Daily Huddle Report
- Dentrix QuickBill
- Dentrix Payment Agreement Manager
- Dentrix eServices
- Dentrix Practice Advisor
- Dentrix Profitability Coaching

THE DENTRIX TOOLKIT

When you optimize the tools and reports in Dentrix, you can collect more money. The right tools will create a streamlined process that will save your practice time and effort. Learn more about the tools and reports Dentrix offers:

> Dentrix practice management software includes business tools to help you measure and track the productivity of your dental practice. These measurements can help you make improvements and achieve your financial goals.
>
> — Jeri Sorenson-Amato, Henry Schein One

Dentrix Collections Manager

Simplify your collections process and save time with the Dentrix Collections Manager. This tool makes it easy to follow up on accounts by easily filtering accounts receivable (A/R) data by balance, age, amount outstanding to insurance and more.

Provider A/R Totals Report

Clearly and comprehensively **view how effective your collection efforts are** with the Provider A/R Totals Report. This report gives you insight into your total accounts receivables, total production, total collections and ratio of collections to production whenever you want.

Aging Report

Monitor your patient A/R totals with the Aging Report. This report gives a wide variety of information, including which guarantors have outstanding balances, how long the balances have been outstanding and the percentage of the total balance within each aging bracket. Additionally, the report saves you time and separates the total amount due into Insurance Estimate and Guarantor Portion columns.

Insurance Aging Report

Know which of your subscribers have outstanding claims with the Insurance Aging Report, and use this information to reduce your A/R. This report allows you to **quickly see which claims are outstanding** by insurance carrier, the total outstanding balance per claim and the outstanding insurance payment portion in aging brackets.

Audit Trail Report

Correctly track changes made in Dentrix with the Audit Trail Report. This report lists several changes made in Dentrix, including financial data such as patient payments, insurance payments, credit/debit adjustments, as well as information in the Family File and user passwords.

The Daily Huddle Report

Take time each day to huddle with your staff to make plans, review how things went the day before and strategize for the remainder of the day (or even the coming days or months). The Daily Huddle Report provides you with a **plan for your daily huddle sessions**. The report includes data on how the practice did the day before and how you are progressing toward goals for the rest of the day, month or year.

Dentrix QuickBill

Boost efficiency in your practice by sending billing statements by mail and statement notifications by email with Dentrix QuickBill. This tool allows you to **customize and control patient billing statements**, even your manually produced ones, without time-consuming assembly or expensive inventory.

> Dentrix is a big program, and it does a lot. I really think Profitability Coaching helps you fine-tune what you need.
>
> — JBarbara Kwiatt, MBA, Vernon Hills, Illinois

Dentrix Payment Agreement Manager

Create and track patient payment agreements with the Dentrix Payment Agreement Manager. This tool allows you to work with your patients to set custom terms for payment agreements so you can have total control.

Dentrix eServices

Dentrix eServices work with Dentrix to provide an intuitive workflow that can **allow your team to accomplish their tasks more efficiently**. Unlike solutions from other software vendors, with Dentrix eServices you don't need to purchase ad hoc solutions or load software bridges or patches. Integration with Dentrix means you simply click buttons in the Dentrix toolbar to access the services you need.

Dentrix Practice Advisor

Add a virtual business expert to your team with the Dentrix Practice Advisor. To help your practice achieve success, the advisor gathers your KPIs into a single, easy-to-read report that helps you analyze the health of your production and case acceptance, collections, schedule management, continuing care and new patients.

Dentrix Profitability Coaching

Dentrix Profitability Coaching helps you **focus on the KPIs** that affect your profits, such as a healthy ratio of dentist-to-hygienist patient care, the ideal production-to-collection ratio in your practice and more. You work with a coach who is experienced in both Dentrix and successful practice management, so they have the knowledge to help you make and track your goals.

Backed by Henry Schein One, Dentrix offers a variety of tools and solutions to help you manage and expand your business. More than just a software solution, Dentrix and the team behind it are committed to partnering with you to help your practice work toward better outcomes, more options and greater success.

EXPAND YOUR BUSINESS NOW

Dentrix streamlines your practice technology into one management system for a smarter workflow. You can improve patient care while also improving your bottom line with our integrated solutions. Dentrix features include

Business management	Billing and collections
Clinical efficiency	Integrated products
Patient communication	Training and education

Dentrix helps you simplify business management and provides you with everything you need to make a successful transition to Dentrix to set you on the path to greater profitability and productivity.

Learn more about Dentrix

DENTRIX

www.Dentrix.com
855-589-8809

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